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**PROS STRATEGIES**
**DAILY ACTIVITY TRACKER**

**DATE:** _____

| | $$PRODUCTIVE ACTIVITIES | NON $$ PRODUCTIVE ACTIVITIES |
|---|---|---|
| 6AM | | |
| 7AM | | |
| 8AM | | |
| 9AM | | |
| 10AM | | |
| 11AM | | |
| 12PM | | |
| 1PM | | |
| 2PM | | |
| 3PM | | |
| 4PM | | |
| 5PM | | |
| 6PM | | |
| 7PM | | |
| 8PM | | |

| MY HOURLY RATE |
|---|
| |

| MY DAILY THANK-YOU'S |
|---|
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| MY DAILY CALLS | | |
|---|---|---|
| | GOAL | ACTUAL |
| LEADS | | |
| APPOINTMENTS | | |
| PROFESSIONAL REFERRAL SOURCES | | |
| CENTERS OF INFLUENCE | | |

| NON-NEGOTIABLE DAILY DISCIPLINES |
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| 4-7 MOST IMPORTANT TASKS TO COMPLETE |
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